



Ahmedabad
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PRESS RELEASE

Q3 Results

Launch of Poultry Health Product

Sales up by 10%

NP up by 48%

Hester has reported a turnover of Rs. 117.75 million in Q3 ended 31.12.2011 as compared to Rs. 107.05 million for the previous corresponding period.

The cumulative sales for the nine months ended 31.12.2011 was Rs. 348.00 million as against Rs. 319.60 for the nine months ended 31.12.2010.

Hester's PBT for Q3 is recorded at Rs. 34.47 million, as compared to Rs. 26.18 million for the previous corresponding period.

NP for Q3 is recorded at Rs. 26.30 million against Rs. 17.78 million for the previous corresponding period.

Cash Profits (NP + Depreciation) is recorded at Rs. 36.72 million as compared to Rs. 26.83 million for the previous corresponding period.

EPS has been registered at Rs. 14.19 as on 31.12.2011 as against Rs. 11.66 as on 31.12.2010 and Rs. 14.63 as on 31.3.2011.

Hester has recently launched its first poultry health product 'LACT-FD', a Hester R&D product, the first of its kind in the poultry industry. LACT-FD is a freeze dried chicken strain pro-biotic to be given to chicken for improving the immunity. The product, besides being introduced in India, will be exported to China.

Rajiv Gandhi
CEO & Managing Director

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