

ANIMAL PHARMA

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Hester & Sinsui in collaboration deal

India's Hester Pharmaceuticals (Ahmedabad) is to start manufacturing poultry vaccines for Sinsui (Tokyo, Japan). The two companies also plan to set up a new company in India to source other poultry health products.

Under a recently-announced agreement, Hester will manufacture Sinsui's live vaccine range, sold under the name N Vac, and its killed range, sold under the name of K Vac, for international distribution.

Managing director of Hester, Rajiv Gandhi, commented: "Our ability to produce high quality vaccines has prompted Sinsui to sign an agreement with us, while from our side, we are looking at utilisation of our excess production capacities."

Sinsui's president, Dr Sakihiko Shinkoi, added that the high quality standards and cost effectiveness of Hester's poultry vaccines, supplemented with a growing world market, were the main reasons for Sinsui to tie up with Hester.

The two concerns are also to set up a new trading company based in India. The new enterprise will be independent of Hester and offer the Sinsui range of products, excluding poultry vaccines, to the local market. It will also source poultry health products from India to be marketed by Sinsui in Japan.

Hester is an Indo/US joint venture in which Maine Biological Laboratories (MBL) has a 10% share. In India and Nepal the company's vaccines are marketed under MBL brand names and this activity will be unaffected by the Sinsui agreement.